



# Saviance

T e c h n o l o g i e s

Helping You Win and Grow

Web Applications

Business Process

Strategic Staffing



SECOND GENERATION  
OUTSOURCING

FUTURE PROOF  
WEB APPLICATIONS



## WHO WE ARE

Started in November 2006, the Saviance Center of Excellence for Web Development in India delivers high quality, cost effective, world class solutions for startups, non-profits and enterprise organizations.

We use cutting edge open source frameworks like CakePHP & RubyOnRails for building agile, scalable and robust database backed web applications. We are ISO certified and use Six Sigma methodologies in our development process.

Our India offices are located in Gurgaon and Bangalore. With international offices in US, Canada and UK, Saviance has been on a high-growth path. The company has had demonstrated revenue growth with a positive cash flow and the projections are exciting.



## THE SAVIANCE ADVANTAGE

**Our Focus:** To create useful applications which can solve real life problems that will give a decided advantage to end users/customers.

**Geographical Advantage:** Strategically located, Our Center of Excellence for Web Development in India is poised to deliver high quality web and software solutions and create real value for our customer

**Professional Team:** Our management team has a proven track record with companies like IBM, Wipro, Fujitsu, GE, HP, SGI and E&Y. The top management carries over 57 years of combined management experience and consists of highly experienced professionals with expertise in various vertical segments including – the aeronautical industry, pharmaceuticals and communications.

**Quality Driven:** We are ISO 9000 certified and our employees are in the process of getting Six Sigma certification.

## OUR MISSION

To provide world class Software Development, IT Consulting and Outsourcing Services to our clients to enable them to win and grow by using our talent and experience in business services, intuitive strategies and focused execution.

CakePHP

RubyonRails

ISO Certified

Six Sigma

## OUR TEAM

Greater Success through People and Processes

Our Management Team combines cross-functional leadership skills with a deep understanding, unique perspective and hands on experience of the business landscape in US and India.

Our collective experience plays a pivotal role in developing targeted industry-specific solutions and implementing them through a global network of highly skilled professionals and vertical practices. Having worked for companies like IBM, Wipro, D&B, HP and SGI, our team has a proven track record in delivering technologically relevant and cost-effective solutions to clients.



## OUR GUIDING PRINCIPLES

In order to encourage commitment to and energize all employees toward fulfilling the mission, we abide by our **Guiding Principles**.

## SERVICE BUSINESS MODEL

Saviance Technologies has a scalable and innovative business model which provides flexibility for 24x7 operations. We have established strong processes, proprietary methodology and best practices for enhanced value proposition and cost-savings to clients.

Our service offering can be broadly classified into 2 divisions:

- ▣ Programming and Software Development
- ▣ Web Design and Development

### Software Development

Application Development  
Database Development  
Scripts and Utilities  
Handhelds and PDAs  
System Administration  
Other Programming

### Web Design

Web Programming  
E-Commerce  
Flash and Interactive  
SEO and SEM  
Other

## OPEN SOURCE @ SAVIANCE

Saviance Technologies is one of the first organizations in India to embrace Open Source and support cutting edge technologies like Ruby on Rails, LAMP (Linux, Apache, MySQL, PHP) and CakePHP.

Our expertise lies in our ability to use these technologies to develop custom built applications that are cost effective, efficient and scalable.





## APPLICATION DEVELOPMENT

Saviance Technologies has an organized team of experienced web application and software application developers. Our familiarity with Open Source helps us understand our clients' requirements sharply and our services are designed to assist in all product development needs.

With the use of Open Source technologies we:

- ▣ Reduce the costs involved
- ▣ Enhance your existing product features
- ▣ Dramatically decrease the product development cycle
- ▣ Deliver highly skilled Open Source experts to augment your development team
- ▣ Boost your revenue by expanding the market reach of your products.

Our proven methodologies are designed to deliver your projects on target and on time.

## APPLICATION DEVELOPMENT SERVICES

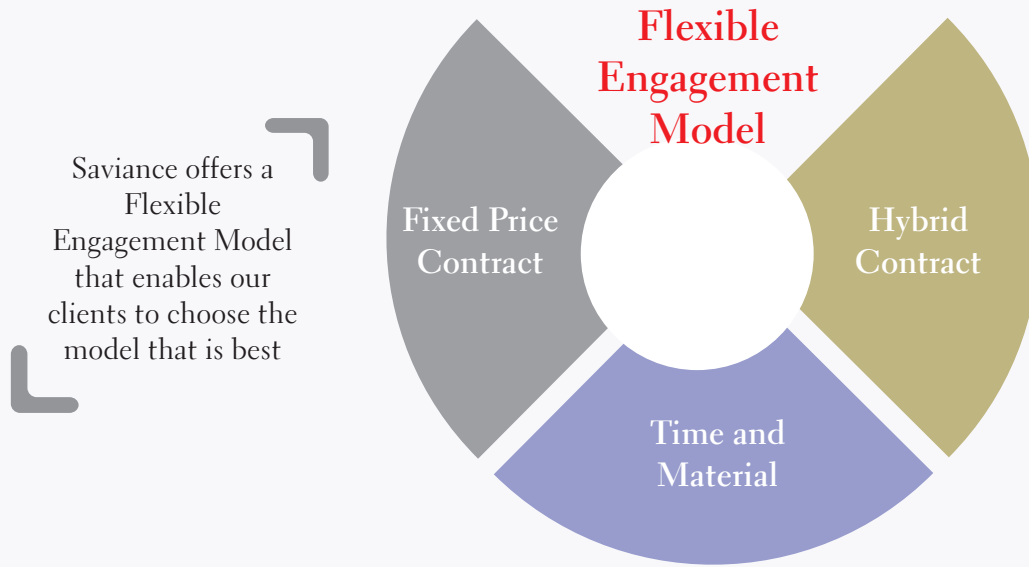
Our experienced team of consultants can work with your development staff to provide them with the Open Source knowledge, skill and expertise. Our proven methodologies are designed to deliver your projects on target and on time. Some of our Application Development services include:

- ▣ Open Source based Strategic Product Planning
- ▣ Device Driver Development/Enhancement
- ▣ Custom Linux Development/integration including reliability and scalability features
- ▣ Product Testing and Assessment
- ▣ Application Performance Characterization, Tuning and Optimization
- ▣ Product Development utilizing Open Source Technologies

Some of the web solutions that we can offer include (but are not limited to):

- ▣ E-Commerce websites with payment gateway integration
- ▣ Intranet and other database related applications
- ▣ Web based retail and supply chain management solutions
- ▣ Web based CRM and ERP solutions

## BUSINESS MODEL



## BUILD-OPERATE-TRANSFER

Saviance Technologies offers a combination of operational, technical and management expertise with local market knowledge to enable companies to build their overseas development centers.

Our BOT model provides management and implementation services that transitions clients seamlessly and gives them a well-managed offshore strategy.



### BUILD

We undertake a hard-edged analysis of a company's needs, cost analysis, strategical requirements, capital and telecom requirements, real estate, and identification of staffing and training needs. Identification of soft skills for cultural transitioning and an understanding of the local regulatory and government framework form part of this phase.

### OPERATE

We provide specialized labor and implementation support in the areas of Project Management, Application Development, IT Management along with process and quality systems that match global standards.

### TRANSFER

We ensure smooth transfer of business operations ownership, application knowledge, and operating methodologies to our clients such that they realize the full potential of a well-executed offshore strategy.

## BUSINESS PROCESS OUTSOURCING (BPO)

Saviance Technologies delivers optimal Business Process Outsourcing (BPO) services that help clients transfer some of their repeated non-core and core business processes to achieve cost reductions while improving service quality. We focus on a long-term engagement model with our clients as a way of achieving transformational outcomes quickly.

Our effective BPO encompasses much more than just changing who is responsible for performing the process. As a service provider, we not only take on the responsibility to manage the function or business process, but also reengineer the way the process has been traditionally done and look at options to IT enable it.

## MANAGEMENT SOLUTIONS & SERVICES

Saviance Technologies provides strategic management solutions and services to give clients a distinct edge in today's highly competitive market. Clients can address their business and technology challenges and are able to take on two transformation paths – Business Alignment & Re-engineering and Business Process Automation.

Business Alignment & Re-engineering services relate technology service management with specific business processes, key performance indicators and risk management policies. By implementing our Business Process Automation solutions, clients can automate daily activities and workflows, building upon the established value of ITIL processes and the ITSM approach.

## TECHNOLOGY

Saviance delivers a broad and diverse nature of skills allowing clients to derive greater strategic value from their internal resources.

Some of the technology areas in which our technical team members are experienced:

- ▣ E-Business: Web Applications, Portals, EAI, Web Services
- ▣ Open Source: LAMP (Linux, Apache, MySQL, PHP) etc.
- ▣ Frameworks: We currently have expertise on RubyonRails and CakePHP.
- ▣ Systems Administration: NT, Windows 2000/2003, XP, Unix ( HP-UX, Solaris, AIX ), OS/400
- ▣ Database Administration: Oracle, Sybase, SQL Server
- ▣ Packaged Software: Oracle Applications, PeopleSoft, SAP, JDE, Siebel, Clarify, Manugistics
- ▣ Application Development and Architecture: J2EE, Java, C++, VB, OOAD, .NET
- ▣ Application Servers: WebSphere, WebLogic
- ▣ Data Warehousing / Business Intelligence: DataStage; ETL; Informatica; Cognos; Microstrategy; Proclarity Microsoft
- ▣ Analysis Services: SQL Server, OLAP





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